

Shineon Company Introduction



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LED Products

Customers and Partners

ODM/OEM and Laser Related



About ShineOn

ShineOn, an innovative solution provider for Optoelectronic devices and LED lighting, was founded by a group of optoelectronics industry experts from US and supported by major global venture funds. Since it was founded, ShineOn has grown into a major optoelectronics company with over \$100M annual revenue, serving backlighting, cell phone flash and general lighting customers in China and globally, and has won numerous awards.





















From China to Global Market



ShineOn Beijing: HQ, OE R&D, device pkg

Shenzhen R&D, Sales Office

Xiamen Sales Office

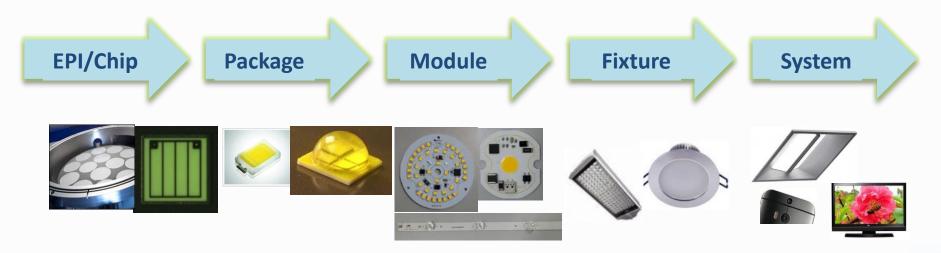
EPCMicro Wuxi IC Design House

Suzhou Sales Office

ShineOn Nanchang LED pkg&module



LED Value Chain



Epi/Chip

- Sapphire, SiC
- Silicon, GaN
- Lateral
- Vertical
- Flip chip

Packaging

- PLCC
- Ceramics
- CSP
- COB

Module

- DoB
- LED Engine
- Driver
- Optics
- Heat sink
- Connector

Fixture

- Housing
- Ballast
- Control

System

- Design
- External control
- Integration
- End-user solution
- Focus on packaging and module, with understanding of chips and applications
 - Chip: Vertical chip, Flip chip, UVA
 - Module: Integrated linear driver IC, Light engine
 - Lighting: Reference design, providing core value for downstream customers



Company Milestones

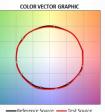
2009 Shineon Holding Inc. was founded in USA

2016

TOYODA GOSEI

Jul2015 TG IP license

2018



May2016 Full-Spectrum **LED**

2012

2010



ShineOn (Beijing) founded



May2011 First TV BLU customer



Mar2013 Move in to 7000sm new facility



Jan2014

QD for BLU

2015 EPA recognized LM-80 Lab



July2014 Light Engine to market

2014



2015 Manufacturing Execution System

Dec.2017 Nanchang Manufacturing **Facility**



Aug2010 Moved to BDA factory





Aug2014 Flash LED



Oct2015 Horticulture **LED**





Competitiveness Highlight

- ShineOn focuses on innovative Level 2 to Level 3 solutions for high quality LED products for back lighting, cell phone flash and general lighting application.
 - The First independent vendor in China to supply HIGH QUALITY LED for LARGE-SIZE TV-BLU application.
 - Multi year suppliers to tier-1 customers such as LG, TPV (Philips), TCL,
 Skyworth etc for multi years.
 - One of the BEST CoB LED-array lighting module providers in the world
 - The FIRST company to announce a fully integrated LED light engine
 - Strong engineering knowhow in Optoelectronics industries: founder team has over 100+ man*year R&D and product experience in US for high power LED, VCSEL, DFB/DBR, Transceiver/Transponder
 - Robust high volume, low cost and high quality manufacturing solutions for both consumer and industry OE device and module products



Shineon Industrial Park under construction in Nanchang



Land Area: $67,000m^2$ (Building > $100,000m^2$)

Capability: 3,000KK/ Month





ShineOn Capacity Expansion Plan

PKG Capacity кк/м

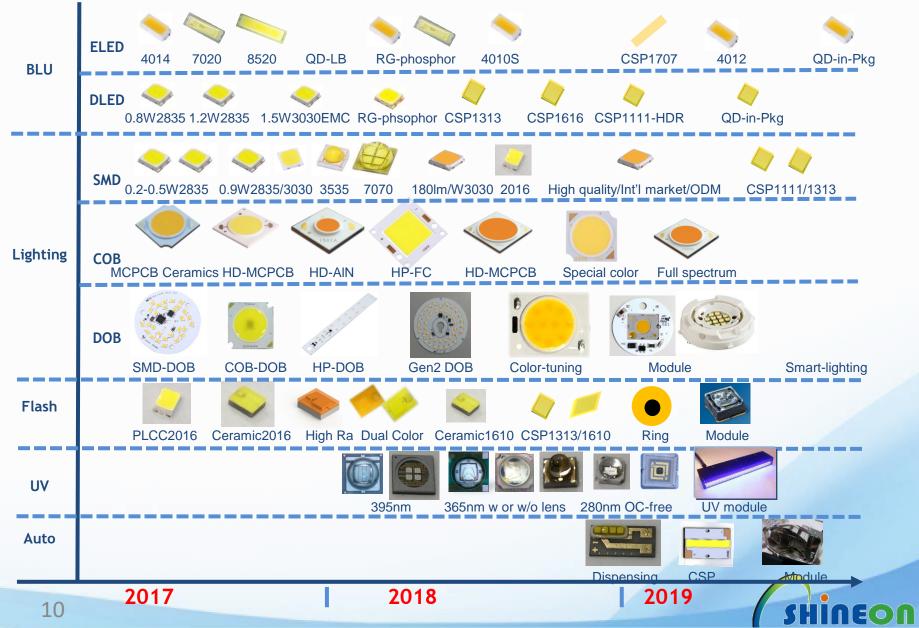
Location	Jan 2018	Jan 2019	July 2019	July 2020
Beijing	1,130	1,100	1,100	1,100
Nanchang	500	1,000	1,500	2,400
Total	1,630	2,100	2,600	3,500

Module Capacity Kpcs/M

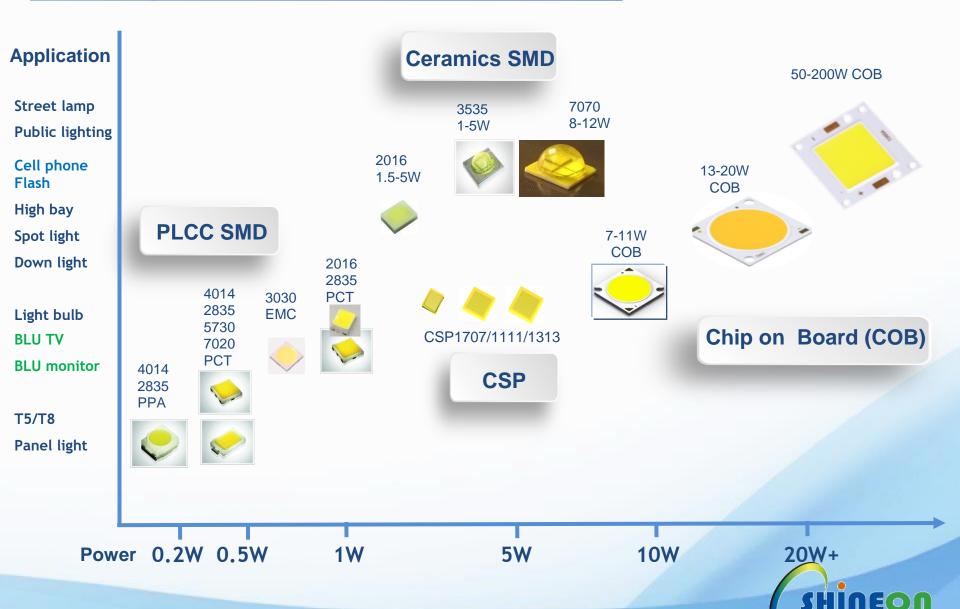
_	Location	Jan 2018		Jan 2019		July 2019		July 2020	
Туре		Line	Capacity	Line	Capacity	Line	Capacity	Line	Capacity
Lighting	Nanchang	2	450	2	450	2	450	4	900
Lighting	OEM	2	450	6	1,350	6	1,300	8	1,800
		4	900	8	1,800	8	1,800	12	2,700
BLU	Nanchang	1	360	2	720	3	1,080	4	1,440
BLO	OEM	3	1,080	6	2,160	10	3,600	10	3,600
		4	1,440	8	2,880	12	4,320	14	5,040
CSP	Nanchang	1	200	1	200	1	200	2	400
CSP	OEM	1	200	1	200	2	400	3	600
		2	400	2	400	3	600	5	1,000
Nanchang	g subTotal	4	1,010	5	1,370	6	1,730	10	2,740
OEM st	ubTotal	6	1,730	13	3,710	18	5,350	21	6,000
То	tal	10	2,740	18	5,080	24	7,080	31	8,740



Overall Product Portfolio



Packages



Modules

Application

Lighting

Light Module

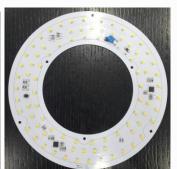






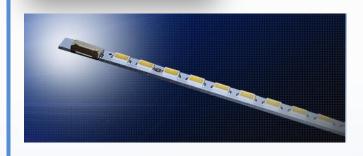






Light bar

Backlighting





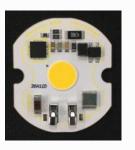


From Component to Module and Beyond





Dim to Warm Pendant and Ceiling Light

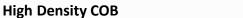








Dual color COB





Rigid or flexible high end linear board

Full Spectrum Panel Light

2X2 系列



Size (L×W): 603×603×65mm

Power: 150W CCT: 4000K

CRI: 98 with ShineOn Kaleidolite™ LED

Luminous Efficacy: 110lm/W

Panel Light

2X2 系列



Size (L×W): 603×603×65mm

Power: 32W-50W

CCT: 3000K/4000K/5000K

CRI: 80+

Luminous Efficacy: >140lm/W



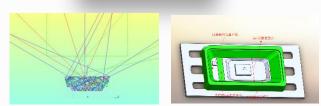
Solution Provider: level-3 solutions

- Support BLU, TV and Lighting customers to solve subsystem issues of Mechanical, Electrical, Optics, Thermal and Color
- DiscLight[™], the world's first fully integrated LED LightEngine



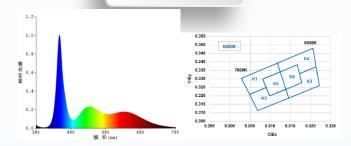
Design for performance and reliability

Optical



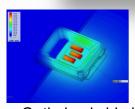
- Optimized design for better light extraction
- Spatial distribution control for secondary optics

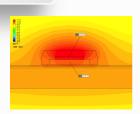
Color



- Advance phosphor recipe and processes
- CIE color coordinators control to 3-step

Thermal

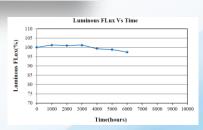




- Optimized chip layout for better heat dissipation
- Diebond thickness control to ensure low thermal
- FEA analysis to assist product design

Reliability





- CNAS&EPA recognized lab
- Complete reliability tests
- LM80 test reports



Systems for Modern Manufacturing



- BOM and process documentation control system
- ERP contains accurate BOM, scrap, yield, HPU for Labor and Machine that support cost information for all products
- MES in full control of BOM usage, process steps and data collection



- No paper, only barcodes in manufacturing floor
- Laser marking to individual product
- Passed audits and serving Tier 1 brands in volume



Quality Management

Quality Process

Quality System

Testing Equipment

Quality Policy

Incoming inspection

Process control

Finished goods inspection

ORT Testing

ISO9001:2015

ISO14001:2015

IES LM-80 6000hrs;9000hrs





CNAS and EPA recognized

LM80 LAB

Quality

Reliability

Scale

Cost



Reliability Lab

			Fail/P
Test Items	Test Conditions	Standards	ass
High temperature operating life	e 100C, 150mA, 3000hr	JESD22 Method A108-C	0/60
Temperature cycle	-40C to +85C, 2hr/cyc, 400 cycles	MIL-STD-883 Method 1010	0/30
Thermal shock	-40C to +100C, 1hr/cyc, 30sec transfer, 50 cycles	MIL-STD-202G, Method 107G	0/30
High temperature storage	e 100C, 3000hr	JESD22 Method A103	0/20
Low temperature storage	e -40C, 3000hr	JESD22 Method A119	0/20
Damp heat storage	60C/90%RH, 300hr	JESD22 Method A101	0/30
Moisture	85C/85%RH/168hr, 3 times, 260C reflow		
sensitivity level	(MSL-1)	JEDEC J-STD-020C	0/15
ESD	HBM 5000V, 330Ohm, 150pF, 10 times	MIL-STD-883 3015.7	0/15



- Established Failure mode and test method of sulfur/VOC induced light decay in Lead-frame Pkg
- Recognized by CNAS (China) and EPA (USA) for LM-80 tests



Global Suppliers and Partners



Customer Recognition

TV Backlighting and Cell Phone Flash





















HQ TELECOM

General Lighting

























Strong Technical and Management Team

- Founder team has >100 man*years of working experience in United States ranging from Optoelectronics device and module R&D, product development and manufacturing experience.
- Key members include:
 - Frank Fan, president and founder of Shineon. He co-founded AZNA, a startup for high speed optical communication laser and was acquired by Finisar in 2007. Before that Dr. Fan worked for Bell Labs and Nortel Networks after PhD degree from University of Maryland. His experience covers DFB, DBR, VCSEL, optrical transceveir and transponder, etc.
 - ➢ Jay Liu, EVP and CTO of Shineon, PhD from UIUC. Prior co-founding Shineon, Dr. Liu was technical leader of several prestige organizations including Luminus, Lucent, Nortel Networks, Vicor, Delco, etc. He is recognized in many technical disciplines like optical communication, sensing, display, solid state lighting.
- Strong local china team with experience of managing >5000KK/month manufacturing capacity

GENERAL MOTORS

Bell Labs Technologies



Shineon ODM/OEM experience

- ➤ ShineOn started ODM/OEM volume business with several global brands on LED package products as early as 2015. Partner list includes LGIT/Samsung/Lumens from Korea, Toyoda Gosei of Japan, Liteon/Lextar/UnityOpto from Taiwan. Combined volume for these partners reaches ~200kk LED packages per month.
- ➤ We also work with new brands in emerging markets or new products. For example, ShineOn co-brands Everstar with Lumens Tech in India. Also our LED module is also branded as LTF in north America.
- ➤ ODM/OEM business now accounts for about half of ShineOn's lighting LED sales and one third of total sales.



ShineOn Highlights on Laser and Mobile Application

- ShineOn founding team had strong experience on various laser packaging:
 - Tunable VSCEL packaged with optical amplifier, 10Gbit/s modulator and wavelength locking;
 - ➤ Directly modulated distributed-feedback (DFB) semiconductor laser for long reach with proprietary chirp modulation technology;
- Shineon is one of the major suppliers for mobile phone camera flash LEDs in China. We have developed and maintain good business relationship with several mobile phone brands as well as independent design houses (IDH) in mobile phone supplier chain.
- > ShineOn has also worked on SMT low profile packaging for VCSELs as proximity sensors in cell phone applications.



Summary of ShineOn Advantages

- Established brand for LEDs in lighting and backlighting. First Chinese supplier to tier-one TV manufactures with best vendor and quality awards from TCL, Skyworth, BOE etc.
- ➤ Qualified by GE, Philips, Feit, LGIT, Samsung, Lumens, Liteon, Lextar, Unity Opto, etc. as a supplier and/or ODM partner
- Strong team with technical and management experience in optoelectronic devices/modules
- Sufficient manufacturing capacity and ability to continue expansion with support of investor and local government
- > Strong IP position, can export to all regions with global reach





